

TABAQ PARTNERS

Tabaq Software's International Partner Programme is designed to build carefully selected and committed partner relationships with an objective to achieve incremental revenue and profit from working together.

Grow your Business:

Partnering with Tabaq Software allows your company to develop profitable business opportunities, market cutting-edge solutions and ultimately increase sales. Selling jComply and associated solutions allows you to generate additional revenue above and beyond product sales figures, by affording you the opportunity to provide implementation services to your customer and ensure a completely integrated e-document solution. Additionally, your business can draw consistent revenue from customers using jComply by offering fee-based maintenance services.

At Tabaq Software we work hard to ensure that our partners are successful in promoting and selling jComply. We offer numerous co-marketing opportunities in order to make this happen. jComply is a regular exhibitor at key industry tradeshow events and the product line is aggressively marketed using targeted on-line and print advertising initiatives in addition to successful PR campaigns.



Benefits:

- Access to and use of Tabaq Software's range of purpose built applications such as jComply
- Network with likeminded and complimentary business resellers
- Complete sales support from Tabaq Software
- Shared marketing support including allocated funds for marketing events
- Commercial use of Tabaq Software's offshore development centre
- Access to demonstration software
- Training services to support company/reseller sales campaigns
- Business planning support and guidance
- Partner portal for lead generation, reporting and product information
- Regular reseller meetings and workshops



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jComply:

jComply is a complete 360° process of introducing policies and procedures in a company designed to meet the needs of companies in today's highly regulated environment. jComply has features such creating and managing policy documents using a built-in word processor, a thorough review and approve process, escalation, email notifications and lists of new tasks on home page, version control and many more. Once the security is set at a higher level in the file system, creating and managing documents is a simple process for managers to implement.

Managers can also design training exercises to ensure that employees are fully aware of the regulations and then carry out compliance test to demonstrate that their businesses are compliant with the regulations. Task scheduling, audit trail, email reminders and user's personal home page ensures that the process goes smoothly and compliance is achieved. Lastly, a comprehensive reporting suite is provided to generate high level and detailed reports for the management.

Software Development Services:

Tabaq Software's software development services model consists of project management based in Bracknell, UK and development centre located in Lahore, Pakistan. This combination offers at least 40% savings in development costs and superior development services to our prestigious clients.

Earning Opportunities With Our Partnership Programme:

- *Earn profits as a percentage of sale of software*
- *Increase income through installation services*
- *Increase income through training services*
- *Enhance profits from procedure development*
- *Increase income and enhance profitability through Bespoke System Integration and Bespoke Product Development services*

Our project management office offers our customers communication benefits, Prince 2 project management, transparency and complete peace of mind. Our development centre is strategically placed in Lahore, Pakistan and is equipped with highly qualified and experienced technical resources.

To learn more about Tabaq Partners visit www.tabaqsoftware.com/partners/tabaq.



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